



THE UNIVERSITY
OF QUEENSLAND
AUSTRALIA

CREATE CHANGE

Appointment of

Associate Director, Enterprise Research Partnerships



CONTENTS

Office of the Deputy Vice-Chancellor (Research and Innovation)	01
Role of the Associate Director, Enterprise Research Partnerships	02
About you	04
Conditions of employment	05
How to apply	05
The University of Queensland	06
Governance	07
Strategic direction	07
Strategic Plan 2022–2025	08
UQ Leadership Framework	09
About Brisbane	10
Further information	11



Office of the Deputy Vice-Chancellor (Research and Innovation)

The Research Partnership function is responsible for developing and ensuring a strategic approach to the stewardship of The University of Queensland's (UQ) research partnerships and sits within the Deputy Vice-Chancellor (Research and Innovation) portfolio. The function is critical in developing, and overseeing the implementation of strategy and processes that develop and sustain research relationships in the interests of UQ and its partners. The function leads major research partnership initiatives that involve industry and/or government partners; ensuring pathways to translation are attractive to potential industry partners and investors; while providing oversight and development of research collaborations, alliances, and consultancies in the interests of the University.

Our Enterprise Research Partnerships team is dedicated to strategically articulating and pursuing shared objectives and measures of success, while also building capacity to cultivate new and existing partnerships, improving the speed, breadth, and scale of contracting, and defining clear business development pathways to ensure all Australians benefit from our innovations.

The team partners with industry and government across eight key industry portfolios:



Energy Transitions



Health and Biomedical Science



Defence, Space and National Security



Agrifood and Bioeconomy



Advanced Manufacturing Technologies



Critical Minerals and Resources

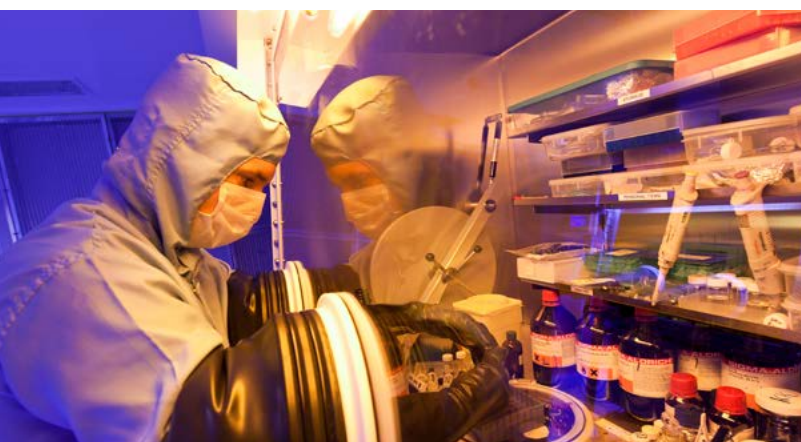


Climate Change and Environment



Brisbane 2032 Olympics and Paralympics

More information about our function and portfolios can be found [here](#).



Role of the Associate Director, Enterprise Research Partnerships

About this opportunity

The Associate Director, Enterprise Research Partnerships supports the development of major initiatives within 1 of the 8 key portfolios across UQ. To achieve this, the appointee will need to develop and steward relationships with key external stakeholders, federal and state government departments and agencies, external funding entities and related industry. The appointee will also need to develop a detailed understanding of UQ's capability and align this with external opportunities, with a view of strategic development and facilitation of related research projects and initiatives.

Duties

Duties and responsibilities include, but are not limited to:

- Support strategy development at UQ in related research across one of the key portfolios.
- In collaboration with academic leaders in relevant fields, coordinate the development of proposals for large scale research initiatives, including providing strategic leadership and advice regarding engaging with stakeholders, preparing funding bids, and coordinating financial and contractual arrangements, across UQ.
- Align with UQ's broader initiatives and coordinate/liase with the DVCRI office on relevant topics to secure research partnerships and projects.
- Develop and manage key strategic relationships with a broad range of senior-level government, industry, academic and international stakeholders, including influencing complex groups of stakeholders both within and external to the University.
- Provide strategic leadership and advice to meet the aims of the initiatives established in your portfolio.
- Advise UQ Senior Personnel on related government engagement.
- Grow UQ's research partnership with local and national government and industry partners.
- Provide strategic advice and reporting inputs to the UQ senior executive relating to research projects.
- Manage critical non-technical aspects of initiatives (for example setting up major consortia and partnerships) and be responsible for overall organisational objectives in partnerships for the University.
- Represent the University in major initiatives at senior level meetings with government, industry and academic partners.



Other

Ensure you are aware of and comply with legislation and University policy relevant to the duties undertaken, including but not exclusive to:

- The University's [Code of Conduct](#).
- Requirements of the Queensland occupational health and safety (OH&S) legislation and related [OH&S responsibilities and procedures](#) developed by the University, Faculty, Institute or School.
- The adoption of sustainable practices in all work activities, and compliance with associated legislation and related University [sustainability responsibilities and procedures](#).
- Requirements of the *Education Services for Overseas Students Act 2000*, the *National Code 2007* and associated legislation, and related [responsibilities and procedures](#) developed by the University.

Organisational relationships

This role reports to the Director Research Partnerships.

The Associate Director, Enterprise Research Partnerships will form part of a team of other Associate Directors, Enterprise research Partnerships and will be supported by the Research Partnerships Operations function.



About you

We are seeking individuals who are able to demonstrate:

- Postgraduate qualification, or equivalent education or training, in a relevant discipline in conjunction with extensive relevant experience in a commercial environment, university or government.
- Substantial experience in influencing and bringing together complex groups of internal and external stakeholders to develop and manage major university research and/or engagement partnership initiatives with demonstrated ability to provide strategic level advice and entrepreneurial thinking in relation to these opportunities.
- Understanding of the Higher Education system and current trends and policies influencing its direction.
- Experience in negotiating and managing complex and/or sensitive projects with national strategic, political, or operational significance.
- Experience in policy contexts across one or more of our industry portfolios.
- Ability to problem solve, risk manage and apply judgement to complex and/or sensitive issues.
- Proven exceptional interpersonal and verbal communication skills, with the ability to work effectively in a high performing team and to quickly establish rapport and manage collaborative working relationships with people from diverse backgrounds, disciplines and levels across the University and external public or private sector organisations.
- Ability to develop strategies and provide critical advice on navigating and applying for the various grant programs to leverage funding.
- Substantial knowledge and experience in university-based innovation, contracting and project development, with significant experience in project management and the ability to work well under pressure with constant and concurrent deadlines.
- Highly developed written communication skills and a demonstrated ability to produce documentation to a publishable standard for a highly educated audience.



Conditions of employment

Employment type

This is initially a full-time, three year fixed-term position with the possibility of extension.

Salary and benefits

The position is banded at level HEW Level 10A.

A competitive salary, commensurate with experience, will be negotiated with the successful candidate.

How to apply

All applicants must supply the following documents through the [UQ Careers](#) portal:

- Cover letter addressing the 'About You' section in the advert,
- Resume.

To satisfy prerequisite questions and ensure your application can be considered in full, all candidates must apply via the [UQ Careers](#) portal by the job closing deadline. Applications received via other channels including direct email will not be accepted.



The University of Queensland

For more than a century, The University of Queensland (UQ) has created positive change for society by delivering knowledge leadership for a better world.

UQ ranks among the world's top universities, as measured by several key independent rankings, including the CWTS Leiden Ranking (35), U.S. News Best Global Universities Rankings (36), the Performance Ranking of Scientific Papers for World Universities (33), QS World University Rankings (43), Academic Ranking of World Universities (51), and Times Higher Education World University Rankings (70).

At UQ, we're changing the way higher education is imagined and experienced. Our students enjoy a rich campus experience, including a range of accommodation options, as well as innovative and flexible learning pathways, diverse and dynamic partnership opportunities, and an integrated digital and campus learning environment.

More than 55,000 students – including the majority of Queensland's highest academic achievers as well as top interstate and overseas students – study across UQ's 4 beautiful campuses in South East Queensland at St Lucia, Herston and Gatton. They include around 20,000 postgraduate and approximately 21,500 international students who contribute to a diverse, supportive and inclusive campus community.

With a strong focus on teaching excellence, having won more national teaching awards than any other Australian university, UQ is committed to providing students with the best opportunities and practical experiences during their time with us, empowering them with transferable knowledge and skills that will prepare them to exceed expectations throughout their careers.

UQ's 332,000 graduates are an engaged network of global alumni spanning 184 countries, and include more than 17,700 PhDs.

UQ's 6 faculties, 8 globally recognised research institutes and more than 100 research centres attract an interdisciplinary community of 2,500 scientists, social scientists and engineers, who champion research excellence and continue UQ's tradition of research leadership. This is reflected in UQ being the number one recipient of Australian Research Council Fellowships and Awards nationally across all scheme years (452 awards worth \$339 million).

UQ has an outstanding track record in commercialising innovation, with major technologies employed across the globe and gross product sales of more than \$57 billion.

UQ is one of only 4 Australian members of the global Universitas 21, a founding member of the Group of Eight (Go8) universities, a member of Universities Australia, and a member of the Association of Pacific Rim Universities (APRU).

UQ employs more than 7,500 academic and professional staff (full-time equivalent) and has a \$2.47 billion annual operating budget.



Governance

The University of Queensland is governed by a 22-member Senate representing University and community interests. Senate is led by the Chancellor, elected by the Senate. The University of Queensland Act 1998 grants Senate wide powers to appoint staff, manage and control University affairs and property, and manage and control finances to promote the University's interests.

uq.edu.au/about/governance

Strategic direction

By 2032, UQ will be known as a university that:



Delivers highly sought-after graduates, who are prepared for future success through rich and broad educational experiences



Leads as a premier provider of high-quality postgraduate and lifelong learning opportunities



Leverages the breadth and depth of its research capabilities and vibrant precincts to address the world's most pressing challenges



Is a trusted and agile partner widely regarded as a leader in entrepreneurship, knowledge exchange and commercialisation



Has an extensive global reach in education and research with a strong commitment to capacity building in the Indo-Pacific



Breaks down barriers to education through the targeted and effective Queensland Commitment



Is values-led, deeply committed to delivering for the public good and supporting our people, leading reconciliation, and embracing different life experiences and perspectives



Strategic plan 2022-2025

Our vision

Knowledge leadership for a better world.

Our mission

Our core purpose is to deliver for the public good through excellence in education, research and engagement with our communities and partners: local, national and global.

Our values

What we strive for

Creativity

We apply our creativity as a way of seeking progress. We value new ideas, seek fresh perspectives and pursue game-changing innovations and opportunities

Excellence

We strive for excellence in everything we do. We apply the highest standards to our work to achieve the greatest impact for the benefit of communities everywhere.

Central to what we do

Truth

Truth is central to all that we do as a university. We seek truth through our focus on the advancement and dissemination of knowledge, and our deep commitment to academic freedom and freedom of expression.

How we work together

Integrity

We always act with integrity. As stewards of the University's resources and reputation, we are honest, ethical and principled.

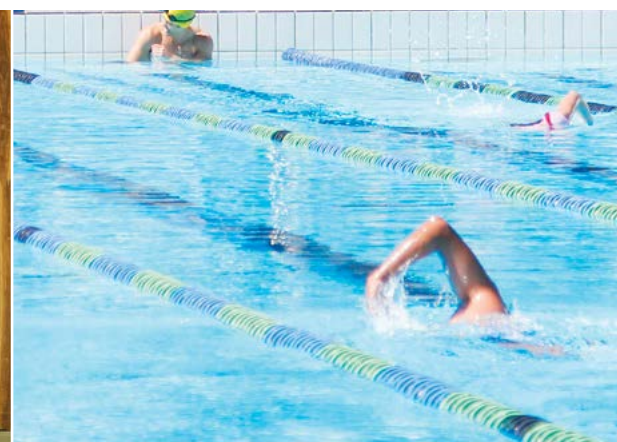
Courage

We are courageous in our decision-making. We are ambitious, bold and agile. We demonstrate moral courage, so that we are always guided by a sense of what is right.

Respect and inclusivity

We provide a caring, inclusive and empowering environment for all. We engage respectfully with one another and promote the value that our diversity brings to our whole community.

about.uq.edu.au/strategic-plan

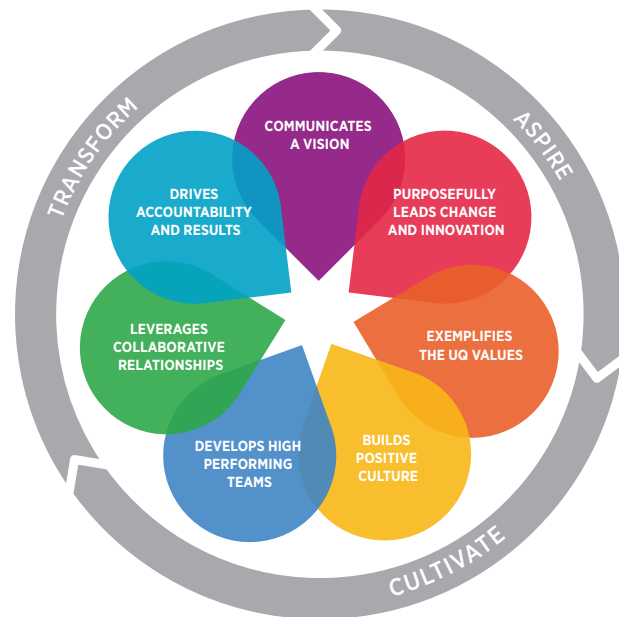


UQ Leadership Framework

As a leader at UQ you are a role model for our values.

Our leaders act with integrity and prioritise the development and growth of our people to ensure excellence for the long term.

The Leadership Framework is underpinned by seven capabilities expected by all UQ leaders.



Aspire

Enact UQ's vision, anticipate change and leverage innovation.

1. Communicates a Vision

Develops and communicates a clear vision and direction for the future, aligned with UQ's vision, values and aspirations.

2. Purposefully leads change and innovation

Remains agile and effectively manages change and unexpected disruption by finding innovative solutions.

Cultivate

Exemplify the UQ values and develop high performing teams and positive culture.

3. Exemplifies the UQ Values

Role models UQ values and demonstrates loyalty to the University.

4. Develops high performing teams

Develops empowered and high performing teams, investing time, energy and resources into helping people achieve their potential.

5. Builds positive culture

Creates respectful and constructive workplaces where people feel safe and valued, and addresses unacceptable behaviours.

Transform

Deliver results that make a difference and create long-term value.

6. Leverages collaborative relationships

Identifies opportunities to collaborate and forges partnerships, embracing the ethos of 'One UQ'.

7. Drives accountability and results

Holds self and others accountable for delivering against objectives and is focused on creating long-term value for UQ.



About Brisbane

Brisbane is the sunny, sophisticated capital city of Queensland and gateway to many famous attractions. Australia's third largest city and fastest-growing capital with a population of more than 2.5 million, it offers a safe, friendly, multicultural environment characterised by the Brisbane River, parklands, convention facilities, museums, theatres, art galleries, a casino, malls, shopping districts, and a host of cosmopolitan restaurants and cafes.

Selected as host city for the 2032 Olympic and Paralympic Games, visitors can expect unbeatable sports experiences in 37 world-class venues, set against a backdrop of iconic beachfronts, breath-taking rural hinterland, and an exciting city rich in culture and entertainment.

Brisbane also offers a range of lifestyle benefits. Combine artistic and outdoor adventures at South Bank, where cultural institutions and restaurants meet riverside gardens and a lagoon. Take a paddle steamer or ferry down the Brisbane River, abseil Kangaroo Point cliffs, or bike ride through the City Botanic Gardens. Or enjoy a day trip to Moreton Island, Noosa, the Sunshine Coast or Gold Coast, or visit beautiful national parks, rainforests and tourist attractions such as Australia Zoo, Dreamworld and other theme parks.

The perfect place to raise a family, Brisbane has been dubbed a food and drink lover's paradise, and is also one of Australia's most liveable and affordable capital cities, with sunny days almost all year round and enough rainfall to keep the city and suburbs cool and green.

A few hours drive north from Brisbane is the Great Barrier Reef, one of the 'natural wonders of the world'. As the largest World Heritage Area, it stretches more than 2,000 kilometres alongside the coast, and is home to around 1,500 species of fish and 350 types of coral. Stradbroke and Fraser Islands are also world-famous attractions close to Brisbane, featuring some of the largest sand dunes in the world.

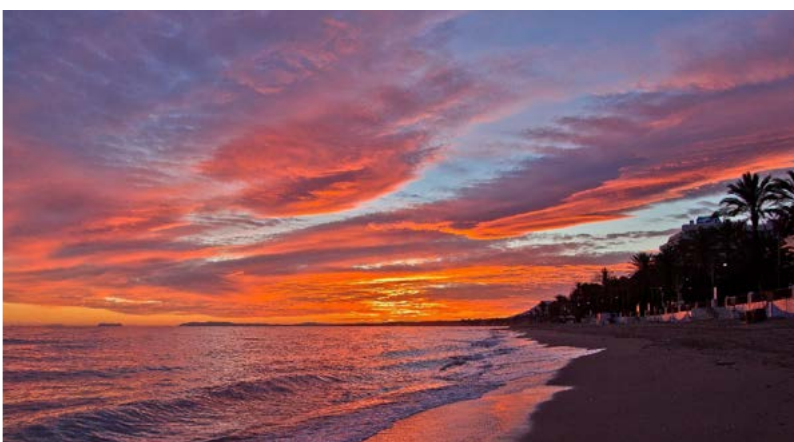
A leader in education

Brisbane has a wide range of high-quality schools at primary and secondary level, religious and non-denominational, single-sex and co-educational, with many offering excellence programs or other specialty features such as the International Baccalaureate. Brisbane also offers some of the greatest learning institutes in Australia, with 3 internationally recognised universities covering all areas of study from law and medicine through to business, marketing, tourism, IT and biotechnology. The University of Queensland (UQ) is one of Australia's leading research and teaching institutes, ranking among the world's top universities.

Lifestyle

In the heart of Brisbane city, Queen Street Mall is a vibrant shopping and lifestyle precinct and is Australia's most popular pedestrian mall. Brisbane is also the home for many of Queensland and Australia's major sporting events in rugby league, rugby union, AFL and cricket.

Brisbane residents have excellent access to health care in both public and private sectors, covering hospitals, general practitioners, dentists, and other allied healthcare professionals. The numerous public and private hospitals include the Princess Alexandra Hospital, the Mater Hospital network, the Queensland Children's Hospital, and the Royal Brisbane and Women's Hospital. Urgent and emergency medical care is readily available to everyone.



Further information

General information on the University is available through the University's website: uq.edu.au

Other documents which you may wish to refer to include:

- Annual Report:
about.uq.edu.au/organisation/policies-procedures-guidelines/annual-reports
- Governance:
about.uq.edu.au/governance
- Key statistics:
pbi.uq.edu.au/ClientServices/UQStatistics/index.aspx
- Organisation chart:
about.uq.edu.au/files/5643/org-chart.pdf
- Research at UQ:
research.uq.edu.au
- Strategic Plan 2022–2025:
about.uq.edu.au/strategic-plan
- UQ Global Strategy:
global-strategy.uq.edu.au
- UQ Reconciliation Action Plan:
about.uq.edu.au/reconciliation/plan
- UQ Aboriginal and Torres Strait Islander Employment Strategy:
staff.uq.edu.au/files/24066/uq-indigenous-employment-strategy-2019.pdf





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